The work that eats your team's week, built into a tool.

Fixed-price tools for fabricators, machine shops and job shops: the quoting and paperwork that keeps your best people off the floor. Your team doesn't need to learn AI. They get the hours back.

2–3 weeks → minutes

BEST RESULT SO FAR

A pipeline company's business development team spent two to three weeks on every early cost estimate. The tool I built for them turns out the same estimate in minutes, from their own past project costs.

1-week audit, $900, credited to the build → **Fixed-price build**, 2–3 weeks, half up front →
Hand-off with 2 weeks of support. You own it.

STARTER KIT: TOOLS THAT FIT MOST FABRICATORS AND MACHINE SHOPS

RFQ quotes from your past jobs

Enter the part, material and quantity, and the tool pulls hours, material and outside processing from similar past jobs into a draft quote for your estimator to check.

REPLACES
Starting every quote from scratch, or from memory.

from $4,000

Material prices without the phone calls

Plate, bar and tube costs from your suppliers' latest price sheets flow into every quote, with your margin applied and a flag when a price moves.

REPLACES
Calling suppliers for every quote.

from $2,500

Quality paperwork in one step

Certs, travelers and inspection records gathered per job and assembled into the customer's package when they ask.

REPLACES
Hunting through folders for certs at shipping time.

from $2,500

AI TRAINING FOR YOUR TEAM

- **Half-day AI working session**, $1,200–1,800. Your office team, your own documents. Everyone leaves with prompts they use the next morning.
- **Role playbook**, $750. Prompts and checklists for the estimator, office manager and owner, tuned to your business.
- **Starter kit**, from $2,500. The session, the playbook and one tool from above, installed and handed over.

Training runs on your own documents under the NDA, on business AI accounts only. The session fee is credited to a build.

INTRODUCE ME

Alex Brown is a Marine veteran finishing his MBA at Rice. He builds fixed-price tools that take recurring spreadsheet and paperwork work off a team's plate, usually in three weeks. For a pipeline company, he cut a two-to-three-week estimate down to minutes. Worth 20 minutes if you have a task that eats hours every month.

GOOD TO KNOW

- NDA first. Your data stays in your own accounts.
- Every build ends with a before-and-after: hours per task, turnaround and errors caught.
- Tools, not opinions: no audits, tax returns, legal opinions or investment advice.
- No retainers. I start a full-time role in July 2027, so everything finishes by June.

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